

Proposal Evaluation Summary

Leak Detection Equipment – RFP #PUR0317-202

Proposals opened April 28, 2017

Evaluators: Bill Miller, Dennis Meyers, Matthew Halblom, Jeff Kortenkamp

Proposals received in alphabetical order:

Firm Name	Location
Brown Supply Company	Cedar Rapids, IA
Gutermann Inc	New Market, NH
HD Supply Waterworks	Cedar Rapids, IA
MatchPoint Water Asset Management Inc.	Wilmington, NC
Subsurface Solutions	Gretna, NE

Top three ranked proposals:

1. Gutermann Inc.

Criteria	Points
Equipment	400
Qualifications and Experience	200
Proposed Cost (see page 2)	200
Responsiveness	200
Local Preference Points	0
Total Evaluation Points	1000

Facts:

- Equipment proposed: Aquascan 610 leak locating analog correlator
- The Aquascan 610 is completely waterproof
- No outstations are required for deployment; there are only 3 components: Sensor A, Sensor B, and the Main Unit
- Rechargeable batteries with battery life of 7 hours
- Proposal includes eight (8) hours of on-site training
- Very competitive financial proposal including two-year warranty
- Exceptions to the specifications are minor and acceptable

2. HD Supply Waterworks

Criteria	Points
Equipment	400
Qualifications and Experience	200
Proposed Cost (see page 2)	100
Responsiveness	200
Local Preference Points	50
Total Evaluation Points	950

Facts:

- Equipment proposed: TriCorr Touch Pro from Fluid Conservation Systems
- Compact outstation with long range radio transmission and a magnet to secure onto metallic surfaces
- Rechargeable batteries with battery life of 7 hours
- Proposal includes one (1) day of on-site training with staff member from Fluid Conservation Systems
- Financial proposal is at high end of competitive range
- Proposal includes only one year warranty with additional years available at additional charge
- HD Supply Waterworks is a Certified Local Business located in Cedar Rapids

3. Subsurface Solutions

Criteria	Points
Equipment	400
Qualifications and Experience	200
Proposed Cost (see page 2)	140
Responsiveness	180
Local Preference Points	0
Total Evaluation Points	920

Facts:

- Equipment proposed: TriCorr Touch Pro from Fluid Conservation Systems
- Compact outstation with long range radio transmission and a magnet to secure onto metallic surfaces
- Rechargeable batteries with battery life of at least 7 hours
- Proposal includes one (1) day of on-site training with two representatives from Subsurface Solutions
- Financial proposal is within competitive range and includes two-year warranty

Recommendation for Award:

The evaluation team scored the top ranked proposals and Gutermann Inc. was recommended for award as the highest scoring proposal.

Financial Submittals (in alphabetical order):

Firm	Financial Proposal	Warranty Included
Brown Supply Company	\$23,075	2 years
Gutermann Inc	\$18,500	2 years
HD Supply Waterworks	\$27,000	1 year
MatchPoint Water Asset Management Inc.	\$17,995	2 years
Subsurface Solutions	\$23,250	2 years